*JOHNS-MANVILLE WORLD HEADQUARTERS PERSONNEL

President	W.R. Goodwin
Vice President, Executive Department, Corporate Relations & Public Affairs	I.M. Dienstbach
Manager, Corporate Information Service	M.A. Broward
General Manager, Corporate Relations	W.F. Goodwin
Manager, Public Relations Programs and Corporate Contributions	L. Bernardi
Manager, Art and Production	F. Giuliano
Manager, Community Relations	G.D. Murray
Manager, Editorial Services	P.W. Harris
Manager of Press Relations	N.T. Amarino
Assistant Vice President, Public Affairs (Washington, D.C.)	J.S. Autry
Senior Vice President, Mining Group	M. Harris
Vice President, Asbestos Fibre Division.....(at Asbestos)	J.R.M. Hutcheson
General Manager, Mining Division	N.W. Hendry
Director, Finance & Administration	J.F. Knoth
Manager Planning	J.M. Sharratt
Director, Mining Exploration	H.K. Conn
Senior Vice President, Legal Services	J.A. McKinney
Vice President, Corporate Counsel and Secretary	G.E. Parker
Director, International Law and Associate Corporate Counsel	W.P.S. Breese
Director, Legal Operations and Associate Corporate Counsel	R.B. Von Wald
General Manager, Patent Counsel	R.M. Krone
Director, Trademark and Foreign Patent Operations and Associate Patent Counsel	C.P. Quinn
Director, Patent Law Section and Associate Patent Counsel	J.D. Lister
Director, Domestic Patent Operations and Associate Patent Counsel	J.J. Kelly
Vice President, Technology Transfer	L.R. Blair
Director, Technology Purchase	W.M. Schirra, Jr.
Director, Licensing	R.M. Halvorsen
Manager, Licensing	C.T. Eberts
Manager, Licensing	K. Nerheim
Manager, Licensing	T. Gould
Senior Vice President, Research & Development Group	F.L. Pundsack
General Manager, Research Division	H.W. Gilbert
Director R&D, International	S. Speil
Director R&D, Research Contracts	C.R. VanderLinden
Manager, Research Contracts	J.O. Collins
Director, Research Operations	W.H. Graham
Director R&D, Fiber Glass	F.A. Winterhalter
Manager, Filtration, Appliance & Molded	R.L. Mason
Manager, Residential & Air Handling	J.W. Helmick
Manager, Reinforcement, Mats & Resin	S.B. Spencer
Manager, Glass Formulation	L.V. Gagin
Director R&D, Shelter & Industrial Products	J.H. Zettel
Manager, Industrial Products	N.F. Morrone
Manager, Building Systems	E.G. Long
Director R&D, Minerals & Central R&D	W.C. Streib
Manager, Asbestos	J.W. Axelson
Manager, Analytical Services	T. Sopoci
Manager, Materials Evaluation	R.H. Neisel
Manager, Applied Research (Acting)	G.R. Kinzer

*Irrespective of Corporate Affiliations

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Director R&D, Fluids Handling	P.E. Dix
Manager, Asbestos-cement Pipe	J.F. Herr
Manager, Plastic Pipe	R.T. Hucks
Manager, In-plant Technical Services & Development (at Long Beach, CA)	A. Harris
Manager, Filtration & Minerals	S.W. Schulmeyer
General Manager, Corporate Business Development Division	J.B. Dorsey
Controller, Corporate Business Development Division	L.A. Gallo
Director of Marketing	W.O. Jackson
Manager of Venture Developments	S.H. Painter
Project Manager, IN-SUL BRACE Sheathing	E.J. Domanick
Director of Technology	J.P. Leineweber
Director of Manufacturing	H. Engel
Manager of Production Engineering	H.A. Seeber
Manager of Production Engineering	J. Ellis
Manager of Production Engineering	R. Demarest
Director of New Business Operations	W.D. Gaches
Manager, Scientific Products	L.P. Clemens
Manager, Filigree	D.M. Kelleher
Vice President, Process Development Division	R. Nebel
Director Division Engineering (Pipe)	K.J. Whalen
Manager Process Development	J. Laipenieks
Manager Process Development	J. Ferraro
Manager Process Development	D. French
Director Division Engineering (Ag-Turf, F&IM, Industrial, Mechanical Development)	R. Loeffler
Manager Process Development	J. Miller
Director Division Engineering (Building Materials)	J. McCague
Director Division Engineering (Fiber Glass)	J. Yonk
Manager Process Development (Waterville)	D. Simmers
Manager Process Development (Waterville)	S. Petersen
Manager-in-Training (Waterville)	J. Mechel
Manager Process Development (Richmond)	D. Faulkner
Controller, Research & Process Development Divisions	W.T. Lundell
Senior Vice President, Corporate Marketing and Growth Planning	R.H. Cuje
General Manager, Corporate Advertising and Sales Promotion	J.J. Attridge
Coordinator of Sales Aids	M. Cassidy
Director, Divisional Advertising	R.J. Collier
Senior Advertising Manager, Filtration & Industrial Minerals, Corporate Business Development and Asbestos Fibre Divisions	Lyman Anson
Senior Advertising Manager, Building Systems Division	C.P. O'Donnell
Asst. Advertising Manager, Building Systems Division	R.M. Stanley
Advertising Manager, International Division	F.P. Ropell
Asst. Advertising Manager, Ag-Turf Division	W.V. Kniffin
Asst. Advertising Manager, Pipe Division	E.D. Marcucci
Director, Divisional Advertising	R.H. Feeney
Senior Advertising Manager, Industrial Products Division	L.W. Hall
Advertising Manager, Industrial Products Division	J.A. Forbes
Senior Advertising Manager, Holophane Division	R.G. Schaller
Advertising Manager, Holophane Division	J.R. Brittain
Asst. Advertising Manager, Holophane Division	E.J. Brozena
Advertising Manager, Residential Products Division	J.M. Sullivan
Advertising Manager, Residential Products Division	W.S. Young
Manager, Product Publicity & Special Projects	D.O. Cooke

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*JOHNS-MANVILLE WORLD HEADQUARTERS PERSONNEL

Manager, Advertising Art & Production	R.A. Vuolo
Manager, Corporate Graphics	R.E. True
Manager, National Shows	A.P. Wester
Senior Designer	F.R. Sliker
General Manager, Corp. Growth Planning & Mktg. Development	G.N. Buchanan
Manager, Corporate Investments & Divestments	A.B. Perrone
Manager, Acquisitions & Divestments	Vacant
Manager, Corporate Planning	E.R. Bettinardi
Manager, Corporate Planning	J.A. Harper
Project Coordinator	J.W. Eck
Director, Marketing Research	J.R. Gibson
Project Manager	D.L. Walling
Project Coordinator	K.L. Seeger
Project Manager	D.E. Bishop
Project Coordinator	M.P. Liverance
Project Coordinator	N.E. Walters
Director, Corporate Economist	A. Litwak
Economist	C.G. Taylor
Economist	Vacant
General Manager, Corp. Mktg. Services	W.A. Hindon
Director, Corporate Marketing Development	M.J. Cowan
Senior Vice President, Building Materials Group	C.E. Shepperly
General Manager, Residential Products Marketing Division	J.R. Champion
General Manager, Fiber Glass Manufacturing Division	~~W.P. Hahn~~ E.C. Truex
General Manager, Building Systems Marketing Division	J.F. Sloan
General Manager, Holophane Marketing Division	R.V. Smith
General Manager, Building Materials Manufacturing Division	~~E.C. Truex~~ R. NEBEL
Manager, Group Division Planning	W.H. Snyder
Director, Finance and Administration	R.J. McLane
Manager, Information Development and Coordination	R.L. Russo
Manager, Group Division Data Services	J.E. Flottman
Controller, Building Systems and Residential Products Marketing Divisions	P.C. Robinson
Controller, Fiber Glass Manufacturing Division	W.E. Sherman
Controller, Building Materials Manufacturing Division	V.P. Sorice
Controller, Holophane Marketing Division	A.T. VanDerhoof
Senior Vice President, International Group	H.B. Moreno
Vice President, International Operations	A.L. Cini
General Manager, Canadian Products Division	G.P. Loubert
Assistant Vice President	R.M. Billings
Director, Finance & Administration	M.S. Benson
Senior Vice President, Industrial & Pipe Products Group	C.J. Sulewski
Division General Manager, Industrial & Pipe Products Manufacturing	W.A. Sells
Division General Manager, Industrial Specialties	E.G. Willcox
Division General Manager, Industrial Products – Marketing	S.J. McDuff
Division General Manager, Pipe Products – Marketing	R.A. Stapleton
Division General Manager, Filtration & Industrial Minerals	J.H. Swensen
Division General Manager, Ag-Turf Marketing	T.P. Williams
Director, Finance & Administration	J.R. Hovde
Controller, Ind. & Pipe Prod. Manufacturing, & Ind. Specialties	T.P. Young
Controller, Ind. Prods. – Marketing, & Filtration & Ind. Minerals	C.I. Keelan
Controller, Pipe Prods. – Marketing, & Ag-Turf Marketing	G.P. Wilkins
Division EDP Manager	J. Brock
Senior Vice President, Production and Engineering	J.E. Hesse
Vice President, Production and Engineering	C.J. DeBiase
Assistant to Vice President	I.E. Martin

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*JOHNS-MANVILLE WORLD HEADQUARTERS PERSONNEL

Vice President, Purchasing	S.R. Heath, Jr.
Manager Engrg. & Research Srvs. Procurement	C.C. Pascale
Director Purchasing Research & Analysis	R.P. Shupper
Director Energy Resource Procurement	E.D. Cox
Director Division Purchasing	M.G. Sivetts
Manager Division Purchasing, BMPD	E.T. Graham
Manager Division Purchasing, IPD & PPS	J.C. Eyster
Manager Division Purchasing, Europe	J.P. Guibert
Manager Division Purchasing, FGPD	A.F. Petrone
Director Corporate Purchasing	D.J. Kloepfer
Manager Corporate Purchasing	P.P. Geleta
General Manager, Plant Engineering	M.B. Jamin
Project Manager, Pipe	T.G. Van derVeer
Project Manager, Fiber Glass	G.J. Graziano
Project Manager, Mining, IPD	L.W. Jenssen
Project Manager, Foreign	E.J. Zolnick
Project Manager, Building Materials	V.D. Stockebrand
Project Manager, Electrical Staff	J.S. Angyal
Project Manager, Construction Staff	F.C. Clark
Project Manager, Production Staff	F.W. Kopyta
Manager, Maintenance Control	M.W. Cave
General Manager, Quality Assurance, Environmental & Industrial Engineering	D.E. Hillier
Manager, Air Engineering	J. Goldfield
Manager, Fluid Systems	A.R. Markus
Manager, C.I.E. Methods	B.D. Jacobs
Manager, C.I.E. Standards	R.E. Moser
Director Quality Assurance, BMFHG	D.B. Wingerter
Manager Quality Assurance	D.E. Ruehl
Manager Quality Assurance	R.R. Colwell
Manager Quality Assurance	D.B. Smith
Manager Quality Assurance	H.J. Mollenkoff
Director Quality Assurance, PIMO	G.J. Hannes
Manager Quality Assurance	Vacant
Manager Quality Assurance	A.C. Daley
Manager Quality Assurance	D.S. Fischer
Manager Quality Assurance	R.G. Riede
Director Quality Assurance, SPECS	C.V. French
Executive Vice President, Finance and Administration	F.H. May, Jr.
Assistant Vice President, Executive Department	W.P. Albe
Senior Vice President, Transportation and Business Logistics	E.P. Burke
General Manager Business Logistics	O. Prescott
Director Business Logistics – Industrial and Pipe Products Group	D.F. Woolston
Director Business Logistics – Building Materials Group	M.J. McCauley
Manager Physical Distribution – Fiber Glass	D.G. Anewalt
Manager Physical Distribution – Roofing	G.E. Thompson
Manager Physical Distribution – Holophane and Boards	E.W. Shotliff
Manager Physical Distribution – Plan. & Mat'l. Control	C.A. Thompson
Manager-in-Training	R.C. Corson
Manager of Logistics – Warehousing	H.L. Fess
Manager of Logistics – Information & Control	C. Carey
Manager of Logistics – Planning and Development	D.W. McQuade
Manager of Logistics – Procedures and Training	K.H. Slater
Manager of Logistics – Packaging & Mat'l. Handling	J.R. Tufano

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*JOHNS-MANVILLE WORLD HEADQUARTERS PERSONNEL

Manager Aviation Operations	T.M. Miller
Manager Employee Travel Services	A.R. Holden
Manager Financial Controls	E.V. Danberry
Manager Key Transportation, Inc.	J.C. Bacon
Director Private Carriage Operations	S.B. Hartung
Manager Truck Fleet Operations	W.J. Woodall
Director of Traffic	R.B. Parietti
Corporate Traffic Manager	T.A. Donahue
Corporate Traffic Manager	W.P. Kinsella
Corporate Traffic Manager	H.S. Ray
Senior Vice President, Finance	G.W. O'Dair
Vice President and Controller	L.J. Bartolanzo
Director, Accounting	G.R. Johannes
Director, Accounting Methods	J.W. Leasher
Director, Profit Planning and Financial Analysis	E.R. Brady
Director, Taxes	J.J. Agliata
Manager, Compensation	E.H. Ryan
Manager, Trusteed Benefit Plans	J.L. Neill
Vice President and Treasurer	Vacant
Director, Banking and Finance	B.F. Jansen
Director, Credit	R.M. Davis
Manager, Insurance	W.R. Curtner
Director, Finance Planning	D.L. Carpenter
Senior Vice President, Health, Safety & Environment	P. Kotin, M.D.
Consultant	G. Wright, M.D.
Director, Environmental Services	E.M. Fenner
Manager, Governmental Relations	R.P. Carter
Manager, Environmental Communications	W.A. Cooper
Medical Director (acting)	P. Kotin, M.D.
Biostatistician/Epidemiologist	G. Chase Ph. D.
Director, Environmental Safety & Quality	W.B. Reitze
Manager, Safety	D.L. Noyes
Manager, Occupational Environmental Control	G.L. Swallow
Manager, Community Environmental Control	J.N. Siegfried
Manager, Workmen's Compensation	J.B. Fanning
Vice President, Administrative Services	H.J. White
Assistant to Vice President	H.W. Ray
Director, General Services	J.B. Shaw
Chief Engineer	V.F. Guerrie
Manager, Building Services	J.T. Herbert
Director, Communications	D.L. Bittner
Manager, Communications Planning	A.C. Gordon
Manager, Communications Operations	L. Perry
Manager, Communications Network	D.N. Corbin
Manager, Headquarters Services	A. Garcia
Director, Corporate Administrative Services	H.B. Kuesel
Manager, Corporate Forms Administration	V. Bena
Manager, Corporate Manuals and Procedures	A.R. Ruddy
Manager, Manual Systems Design	Vacant
Manager, Relocation	L. Norred
Vice President Employee Relations	E.M. DeCoursey
Director Compensation Administration	J.R. Rosselot
Manager Compensation Reports & Analysis	J.C. Bradley
Manager Human Resources Information Center	J.H. Burt
Manager Job Evaluation & Surveys	J.B. Hall

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*JOHNS-MANVILLE WORLD HEADQUARTERS PERSONNEL

Director Corporate Training & Management Development	H.M. Jackson
Manager of Management Training & Development	A.J. McSwain
Manager of Management Training	R.V. Carroll
Manager of Management Training	J.G. Cullen
Manager of Management Training	P.A. Larivee
Manager of Management Training	G.R. Sisson
Manager of Marketing Training & Development	R.E. Hartwig
Manager of Marketing Training	A.F. Barzdines
Manager of Sales Training	N.R. Tice
Director Corporate Compliance	F.N. Thomas
Director Employee Benefits	J.D. McGee
Manager of Employee Benefits	B.J. Coleman
Manager Employee Recreation Activities	M.E. Gross
Manager GHQ Employee Relations	C.E. Fry
Vice President, Data Processing	J.F. Matousek
Manager, D.P. Plans & Controls	W.R. Dukes
Director, Network Engineering	L.H. Gresh
Director, Business Systems Development	R.M. Southard
Manager, Data Processing Operations	R.L. White
Vice President, Economic Affairs	F.J. Solon, Jr.
General Manager, Labor Relations	M.A. Tappin
Labor Relations Manager	E.K. Smith
Labor Relations Manager	J.D. Anderson
Labor Relations Manager	J.A. Rust
Labor Relations Manager	C.L. Hite
General Manager, Real Estate	J.A. Consigli
Director, Real Estate	D.D. Wheeler
Controller	H.E. Jones
Project Manager	E.C. Dienstbach
Project Manager	R.S. Hubina
Director, General Auditing	F.L. Page

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DIVISION PERSONNEL

CORPORATE MARKETING SERVICES

General Manager, Corporate Marketing Services. . . . . W.A. Hindon

National Manager, Corp. Mktg. Services . . . . . S G. Lym

Mgrs., Regional Corp. Mktg. Services

Northeastern Region (Englewood Cliffs, N.J.). . . . . J. Huffine
Mid-Western Region (Oak Brook, Ill.) . . . . . L.B. Swetman
San Francisco . . . . . P.J. Gartly
Los Angeles . . . . . W.M. Reed
Southeastern Region (Atlanta, Ga.). . . . . J.F. Lynch
Houston . . . . . H. Thomas
North Central Region (Waterville, Ohio) . . . . . Vacant

Staff Mgr., Mktg. Services Info. Center . . . . . T.A. Kiger
Specialist, Govt. Contract Securemts. . . . . M. Barnes

Commercial Development Department

Manager . . . . . R.J. Amberg

Marketing Services Analysis

Manager . . . . . H.R. Henderson

Corp. Price Planning & Administration

Manager . . . . . J.J. Hayes

Corp. Mktg. Services Washington Office

Director . . . . . L.D. Sorrentino
Manager . . . . . R.C. Manahan
Manager . . . . . C.P. Skelly

Corp. Conference Centers

Manager . . . . . W.A. White

BUILDING MATERIALS GROUP
BUILDING SYSTEMS MARKETING DIVISION

Division General Manager . . . . . J.F. Sloan

MANAGERS WHO

Industrial Construction Products Department

Director, ICP Merchandising. . . . . R.D. Dickenson
Market Manager, Industrial Roofing . . . . . J.R. McCracken
Market Manager, Roof Insulation . . . . . D.W. Korte
Market Manager, Technical Services . . . . . R.G. Ducey
Market Manager, Ind. & OEM Mineral Panels . . . . . J.V. Magee
Market Manager, Arch, Mineral Panel Systems . . . . R.V. Lohse
Staff Manager . . . . . D.R. Lucy
Manager, Engineering & Technical Services . . . . . G.T. Edmonds
Staff Manager, Pricing Administration . . . . . R.J. Graboski
Administrative Assistant . . . . . M.C. Blair

Director, ICP Sales . . . . . G.R. Trudell
Manager, BURSI . . . . . R.L. Fricklas
Staff Manager, Administration Services . . . . . J.B. McNally

Pre-Engineered Building Systems Department

Director, PEBS Marketing . . . . . R.H. Bengtson
Market Manager, Metal Building Insulation . . . . . D.K. Lynch
Market Manager, Metal Building Systems . . . . . J.G. Lee

DISTRICTS
Industrial Construction Products

Location		
N.E. Region (Engl. Cliffs)	W.P. Looney	D.E. Bjurstrom
N.E. Region (Engl. Cliffs)	G.W. Constantin	—
S.E. Region (Peachtree Cor, Ga)	W.A. Lee	R.K. Hawkes
N.C. Region (Waterville)	D.L. Cruse	—
M.W. Region (Oakbrook, III)	M.M. Spencer	W.A. Russo
M.W. Region (Oakbrook, III)	G.D. Burns	—
Rky Mtn Region (Denver)	R.H. Eckert	J.L. Lach
Western Region (SanFrancisco)	D.R. McTaggart	F.M. Byers

Pre-Engineered Building Systems Department

Location	Sales Manager
Silvercote (Elkhart, Ind.).	D.R. Steinle

Western Gypsum

Location	Marketing Manager
Western (South Gate)	J.B. Shields

RESIDENTIAL PRODUCTS MARKETING DIVISION

Division General Manager . . . . . J.R. Champion

Director, RPMD Sales . . . . . A.R. Block
Director, National Accounts. . . . . E.C. Cerny
Manager, Manufactured Housing . . . . . R.C. Elder
Director, RPMD Merchandising . . . . . J.D. Murphy
Marketing Manager, Roofing Mats . . . . . R.F. Seeber
Director, RPMD Merchandising — Roofing . . . . . R.L. Snow
Assistant National Sales Manager . . . . . E.A. Reilly
Assistant Manager, National Accounts . . . . . J.H. Fredrickson
Manager, National Accounts, Manufactured Housing . . . . . B.A. Graham
Manager, Physical Distribution, Manufactured Housing . . . . . D.A. Stifflear
Market Manager, Manufactured Housing . . . . . J.B. Ingwalson
Merchandising Manager, Building Insulation. . . . . B.C. Smith
Market Manager, Building Insulation . . . . . J.L. Burnett
Market Manager, Building Insulation . . . . . W.R. Eckert
Market Manager, Ceilings & Sheathings. . . . . D.L. Hizer
Market Manager, Vinyl Building Products . . . . . A. Pocius
Market Manager, Building Insulation . . . . . P.J. Tillery
Manager, Engineering & Technical Services . . . . . D.R. Ingleman
Merchandising Manager, Residential Roofing . . . . . R.A. Bengtson
Market Manager, Residential Roofing . . . . . R.F. Reinhart
Market Manager, Residential Roofing . . . . . F.X. Morgan
Manager, Engineering & Technical Services . . . . . R.L. Corbin

DISTRICT MANAGERS

Atlanta (Southeast regional office) . . . . . W.T. Smith
Chicago (Midwest regional office). . . . . C.R. Raining
Cleveland (North Central regional office . . . . . R.N. Downing
Fort Worth. . . . . A.H. Lock
Jacksonville (Southeast regional office) . . . . . D.L. Wilson
Los Angeles . . . . . G.L. Wiley
New Orleans . . . . . A.J. Nunez
New York (Northeast regional office) . . . . . E.J. Hoffman
Philadelphia (Northeast regional office) . . . . . C.A. Eberle
St. Louis (Midwest regional office) . . . . . G.G. Hillix
San Francisco . . . . . R.L. Beauchemin
Seattle . . . . . J.R. Appel

BUILDING MATERIALS MANUFACTURING DIVISION

Division General Manager . . . . . E.C. Truax
Manager, Labor Relations & Training. . . . . E.J. Miller
Manager, Labor Relations & Training. . . . . D.A. Wells
Director of Manufacturing (Roofing). . . . . W.H. Gates
Production Engineer (Roofing) . . . . . R.D. Adams
Director of Manufacturing (Board & Mineral Panels) . . . . . N.J. Gray
Production Engineer (Board & Mineral Panels) . . . . . J.F. Schroeder
Director of Manufacturing (Lighting). . . . . J.N. Collins
Director of Manufacturing (Special Assignment) . . . . . L.S. Greene
Production Engineer (Lighting) . . . . . R.W. Hilimer

PLANTS(Roofing)

	Plant Manager	Plant Controller or *Manager of Services
Fort Worth	L.G. Hendricks	—
Los Angeles	A.W. Macrae	*J.D. Rice/Y.L. Hori
Manville	R.D. Phillips	C.A. Lovetri
Marrero.	E.J. Riley	D.J. Theron
New Orleans	R.A. Togni	—
Pittsburg	J.W. Cook	F.K. Vernoy
Savannah.	E.W. Nelson	F.W. Nixon
Waukegan	C.R. Wikel	H.J. Sherman

PLANTS (Board & Mineral Panels)

	Plant Manager	Plant Controller
Alexandria	C.D. Gullekson	W.R. Shaw
Jarratt	J.N. Rideout	L.J. Claxton
Las Vegas	R.D. Manning	—
Lewiston	R.W. Butcher	J. Stankiewicz
Nashua	F.J. Sydlowski	J. Stankiewicz
Natchez	J.H. Scott	D. Robertson
Manville ACE	J. Manara.	—
Rockdale	E.C Luczycki	M.N. Emigh
Shenandoah	G.E. Kidd	D.W. Cirioli
Waukegan FLEX	E.A. Paddock	—

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PLANTS (Lighting)

	Plant Manager	Plant Controller
Barbourville	E.A. Paddock	E. Horvath
Columbus B&R	J.G. Richards	J. Watts
Edison	H.A. Fouke	A.J. Clancy
Newark	R.E. Keller	R. Hegermier
Pataskala	A.D. Tilton	J.E. Green
Springfield	J.F. Silcott	J.H. Bartz
Van Nuys	W.K. Freund	L.H. Argyle

HOLOPHANE MARKETING DIVISION

Division General Manager	R.V. Smith
Director Holophane Marketing	A.W. Lange
Director Marketing – Acoustics	J.R. Kingery
Director Holophane Sales	G.G. Rae
Director Holophane R&D	D.D. Sullivan
National Sales Manager ACS	F.J. Hogarty

Operations Managers

Canada	(Bramalea, Ontario)	A. Van Oss
Europe	(Bletchley, England)	D.W. Fedeski
Mexico	(Tultitlan D.F.)	R. Meza
Australia	(Melbourne, Victoria)	A. Sachter

MANAGERS – DHQ

Merchandising Manager	J.J. Burke
Market Manager Industrial	R.G. Hughes
Market Manager Commercial	C.C. Keller
Market Manager Fluorescent	J.J. Sullivan
Market Manager Emergency	D.G. Meredith
Market Manager Outdoor	A.R. Wilson
Market Manager Acoustics	B.E. Roggensack
Market Manager Integrated Clgs	J.C. Busch
Market Manager Integrated Clgs	N.J. Thompson
Staff Manager	J. Gira
Staff Manager	W.N. Earl
Staff Manager	C.J. Bergert
Manager Technical Services	R.C. LeVere
Manager Quotations	W.E. Horton

District Sales Managers

Northeastern	Boston	H.S. Wilder
Metropolitan	New York	D. Altabet
Middle Atlantic	Philadelphia	G.N. Carozza
Southeastern	Charlotte	E.C. Gatewood
Great Lakes	Detroit	R.J. Hetzel
N. Central	Chicago	F.K. Connell
Central	Kansas City	H.W. Wehrwein
S. Central	Dallas	J.L. Leary
Mountain/Western	Portland	I.L. Boe
Midwest (ACS)	Oakbrook	J.J. Worrall
Southern (ACS)	Atlanta	J.R. Quinn
Northern (ACS)	Englewood Cliffs	J.E McGinty
Western (ACS)	Seattle	J.A Sterck

Plants

Bramalea, Ontario	P.T. Bentley
St. Josephs, Quebec	G. Sansoucy
Bletchley, England	V. Oliver
Tultitlan, Mexico	A. Terrazas

FIBER GLASS MANUFACTURING DIVISION

Division General Manager	W.P. Hahn
Asst. to General Manager	G. Kunc
Staff Asst. to General Manager	L. Denny

Production & Engineering

Director F/G Mfg. LAFE	G.C. Davis
Plant Group Manager	F.Q. Van Kirk
Plant Group Manager	D.H. Gallagher
Production Engineer	A.L. Sokal

Foreign

Plant Location	Plant Manager
Argentina	E. Stover
Caracas, Venezuela	R. Gomez
Sao Paulo	C. Nelson
Singapore	M. Chew

Domestic

Plant Location	Plant Managers	Controllers
Cleburne, Texas	W.G Landry	A.A. Knight*
Corona, Calif.	G.J. Zurkan	F.M. Munoz
Defiance, Ohio G-26	R.E. Shelmire**	J.H. Donahue
Defiance, Ohio G-28	D.J. Bender	J.H. Donahue
Defiance, Ohio G-30	A. Olsen	J.H. Donahue
Hamilton Mfg.	D.W. Martin	J. Davis
McPherson, Kansas	D.E. Atwood	L.H. Rabe
Parkersburg, W.Va.	B.L. Schoolcraft	C.M. Stewart
Penbryn, N.J.	C.L Farr	R.L. Gleason
Richmond, Indiana	J.P. Mikulak	C.R. Swihart
Willows, Calif.	J.E. Norrell	T.V. Russo
Winder, Georgia	A.W. Halfhill	R.A. Francis
Waterville, 01, Hoio.	R.H. Goodell	J.E. Page
Waterville, 07, Ohio.	R.E. Warrick***	J.E. Page

*Finance & Admin. Services Manager
**Manager Defiance Operations
***Manager Waterville Operations

INTERNATIONAL OPERATIONS

Vice President, International Operations	A.L. Cini
Staff Mgr. & Special Asst. to the Vice President	G. Goudie
Senior Controller for International Operations	C.D. Maguire
Mgr. for Growth, Planning & Development (Paris)	R. Larguier

Marketing (Denver)

Director Marketing Exports	J.L. Fischer
Market Manager, Packings & F&M	E.G. Hammel
Staff Manager, Packings & F&M	J.J. Brooks
Market Manager, Bldg. Mtls.	J.W. Regnvall
Staff Manager, Bldg. Mtls	D. Carlock
Market Manager, Insulations & F/G	W.B. Silk
Staff Manager, Insulations & F/G	P.D. Roberts
Market Manager, Pipe & Pipe Systems	J.S. Haldeman
Market Manager, Canadian Products & Ag-Turf	G.A. Nielsen
Staff Mgr., Ag-Turf & Club Car	B. Zimmer
Customer Service Manager	J. Blake
Manager, Marketing Services	D. Latorraca

Area Managers Export

Northeast and Midwest (Englewood Cliffs)	J. Korman
New York National Accounts (Englewood Cliffs)	P.J. Evangelist
South Miami	J. Lotz
West Coast (San Francisco)	W.F. Rider

Controllers for International Operations

Controller LA/FE and Exports (Denver)	J. Kaczkowski
Controller EAME (Paris)	P.C. Veyron
Controller Schuller Companies (Wertheim, Ger.)	E. Hartwig
Controller Mol/Ghent (Mol, Belgium)	C. Cuyvers

Latin America/Far East (Denver)

Director Marketing LA/FE	G.Read
Foreign Project Manager	K. Roberts
Manager, Planning	J.T. Vanderveen
Area Manager, Central America (Mexico City	O.Jimenez
Regional Mgr., North Latin America (Caracas)	E. Manzanares
Resident Representative (Lima, Peru)	J. Noval
Regional Mgr., Brazil (Sao Paulo)	J.M. Sydenstricker
Regional Mgr., So. Latin America (Buenos Aires)	C. Nelson
Regional Mg., Caribbean (San Juan, P R.)	C. Montoto
Regional Mgr., Japan (Tokyo)	A. Ishida
Regional Mgr., Australasia (Sydney)	R. Werner
Regional Mgr., Asia (Singapore)	L.Lim
Resident Engineer, Taiwan	W. Shaw

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DIVISION PERSONNEL

Marketing (Europe)

Director Marketing (Paris)	E. Spaeth
Asst. to General Marketing Manager (Paris)	R. Fisher
Marketing Mgr., Filtration & Fillers (Paris)	J. Cashman
Manager, Distributor Sales (Paris)	H. Wood
Product Manager, Filtration (Paris)	T. Nguyen
Product Manager, Fillers(Paris)	W. Hadfield
Area Sales Manager, France(Paris)	A. Rietsch
Area Sales Manager, Italy(Milan)	R. Cervelli
Area Sales Manager, United Kingdom(London)	A. Masters
Area Sales Manager, Scandinavia(Goteborg)	I. Mattsson
Marketing Manager, Industrial Products (Paris)	K.Kohl
Product Manager, Ceramic Fiber(Paris)	F. Maistre
Product Manager, Refractory Products(Paris)	R. Day
Technical Manager(Paris)	D. Devidts
New Products Manager (Paris)	Y. Saint Marc
Operations Mgr. Tapes(Paris)	F. Lefevre
Area Sales Manager, Italy(Milan)	M. Kolacio
Area Sales Manager, Scandinavia(Goteborg)	B. Eriksson
Area Sales Manager, United Kingdom(London)	J. Williams
Marketing Manager, Building Products(Paris)	E. Romann
Technical Manager(Wiesbaden, Germany)	W. Schmidt
Area Sales Manager, France(Paris)	H. Riviere
Area Sales Manager, Germany(Wiesbaden)	A. Penzel
Manager, Marketing Services, Germany(Wiesbaden)	V. Fieber
Marketing Manager, Fiber Glass(Paris)	M. Fatovich
Marketing Coordinator(Paris)	G. Farsoun
Area Sales Manager, France(Paris)	R. Ricoul
Area Sales Manager, Germany (Wiesbaden)	P. Phillipps
Area Sales Manager, Italy (Milan)	M. Kolacio
Area Sales Manager, United Kingdom (London)	A. Beetson
Marketing Manager, Schuller Products (Wertheim)	P. Hahmann
Mkt. Mgr., Asbestos Cement Products (Mol.Belgium)	H. Vandenberghe

Production Engineering EAME

Div. Gen. Mgr., Prod. Engr. EAME(Wertheim, Ger.)	F. Schlachter
Manager, Engineering & Development (Paris)	H. Grehan
Manager for Purchasing (Paris)	J. Guibert
Manager for Physical Distribution	W. Rudel
Grp. Plt. Mgr., F/G Products (Paris)	A. Girouard
Plant Manager, Wertheim, Germany	A. Hussendorfer
Plant Manager, St. Avold, France	C. Herrmann
Asbestos Cement Prod. (Mol, Belgium)	C. Jacobs
Plant Manager, Mol	J. Vandevelden
Plant Manager, Ghent	A. deMoreloose
Grp. Plt. Mgr., Filtration & Filler (Paris)	W. Farrell
Plant Manager, Murat (France)	G. Butot
Plant Manager, Alicante (Spain)	F. Rios
Plant Manager, Hessle (United Kingdom)	J. Durman
Plant Manager, Iceland	V. Gudmundsson
Perlite Production, Wissembourg (France)	G. Fahrner
Grp. Plt. Mgr.,Industrial/Building Products (Paris)	M. Gorguet
Plant Manager, Wissembourg(France)	G. Fahrner
Plant Manager, St. Marcellin(France)	F. Chantin
Plant Manager, Casalpusterlingo(Italy)	F. Autelli
Plant Manager, Bellegarde(France)	R. Montmasson

Marketing (Africa & Middle East)

Director Mkt. Africa, Middle East & Special Projects (Paris	H. Kuhn
Area Manager, Middle East (Beirut)	N. Saikali
Area Manager, Africa (Johannesburg)	W. Prim
Product Manager, Ag-Turf (Paris)	P. Hirt
Special Projects Managers	
Norther Europe (London)	R. Troman
Western Europe (Paris)	F. Vagedes/ C. Launey
Southern Europe (Milan)	Vacant

ASBESTOS FIBRE DIVISION

Vice President Asbestos Fibre Division	J.R.M. Hutcheson
Director, AFD Sales	D. Poutiatine
Director, AFD Manufacturer	R.E. Sampson
Production Engineer	J.M. Fletcher
Ass't Production Engineer	R.W. Gartshore
Mine Project Manager	J.N.A. Gauthier
Mine Project Manager	G.A. Piche
Mine Project Manager	J.P. Power
Exploration Manager	J.F. Evelegh
Plant Manager	H.M. Hay
Controller	A.R. Dennis

	Mine Managers	Finance Managers	Mgr. Office Services
Jeffrey Mine	R.B. Gresham	H.C. Haydon	
Advocate Mine	J.G. Cole		M.J. Amm

CANADIAN PRODUCTS DIVISION

Division General Manager	G.P. Loubert
Production Engineer	M.M. Mukerjee
Manager Market & Sales Planning	R.A. Coates
Controller	J.C. Stephenson
Mgr. Div. Phys. Distribution	D.J. Allison
Director, CPD Marketing	J.R. Ariss
Manager, Advertising & P.R.	T.S. Patterson
Merchandising Mgr., Ind. & Bldg. Products	W.E. Hodgson
Marketing Manager, Pipe	J.F. Small
National Sls. Mgr., B.P., I.I. Contracts & Constr.	F.K. Doty
Western Canada Sls. Mgr., I.P. & Pipe. (Vcr.)	E.W. London
Sales Mgr., Ind. Products, Eastern Canada	S.L. Ellis
Market Manager, Transite Pipe	H.R. Fraser
Market Manager, PVC Pipe	A.J. Weall
Market Manager, Fittings	J.B. Goodfellow
Market Manager, Fiber Glass	T.R. Altpeter
Market Manager, BUR	A.W. Mitchell
Market Manager, F/G Ind. Insul. Products	G.A. Zinn
Market Manager, High Temp. I.I. Products	R.A. Hubbs
Product Marketing Mgr., North Bay Products	M.P. Mills
National Accounts Manager	J.S. Mulock
Construction Sales Manager	G.J. Flanagan
Contract Department Manager	D.A. McLeod

Plants

Location	Plant Manager
Fort Saskatchewan	R.E. Martin
Montreal	R.C. Boisvert
Toronto	B.C. Machin
North Bay	J.G. Hood

Plant Physical Distribution Centers

Location	Manager
Edmonton	G. Birtwhistle
Montreal	J.A. St. Onge
Toronto Plant	W.J. Stevens

Customer Service Units

Location	Manager
Vancouver	W.J. Roberts
Port Credit	J. Moreland

District Managers

Eastern Pipe District	T.J. Walsh
Central Pipe District	K.P. Sutton
Area Sls. Mgr., Western Pipe District, (Prairies)	H.T. Campbell
Area Sls. Mgr., Western Pipe District, B.C.	W.R. Hawkins
Area Sls. Mgr., Eastern I.P District	H.C. Turcotte
Central I.P. District	R.B. Bawden
Western I.P. District	A.W. Taylor
Area Sls. Mgr., Eastern B.P. District	R.J. Perras
Area Sls. Mgr., Central B.P. District	P.C. Hummel
Area Sls. Mgr., Western B.P. District	J.S. Reive
Construction Manager, Eastern (Mtl.)	R.B. Hokea

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PIPE PRODUCTS MARKETING DIVISION

Division General Manager . . . . . R.A. Stapleton
Manager - Division Growth Planning . . . . . J.R. Cran
Director - Product Merchandising . . . . . A.C. Boush
Director of Pipe Sales . . . . . R.G. Kinch
Sales Manager - CHAC Products . . . . . E. Stoltz
Manager - Distribution Sales . . . . . R.M. Candee
Chief Engineer . . . . . C.M. Bennett
Merchandising Manager - Extruded & Reinforced Plastic Pipe Products . . . . . J.F. Nawn
Market Manager, Extruded 2:1 PVC Pressure Pipe . . . . . J.F. Baker
Market Manager, Reinforced Plastic Pipe & Extruded Class PVC Pressure Pipe . . . . . L.J. Ciancia
Market Manager, Extruded PVC Ag Pressure Pipe & PVC Electrical/Telephone Duct . . . . . M.J. Devine
Market Manager, Extruded PVC Sewer Pipe . . . . . G.A. Heimel
Merchandising Manager, Transite Pipe Products . . . . . R.W. Smith
Market Manager, CHAC & Transite Duct Products . . . . . R.N. Barton
Market Manager, Transite Water Pipe . . . . . E.H. Brundrett
Market Manager, Transite Non-Pressure Pipe . . . . . E.W. Spinzig
Market Manager, Transite R&T Pipe & Fab Steel Fittings . . . . . H.L. Olson
Market Manager, Metal and PVC Fittings . . . . . D.W. Rice
Manager of Engineering Services . . . . . T.R. Gillen

Location	District Managers
Southeast District	Norcross . . . . . F.L. Porter
Northeast District	Englewood Cliffs . . . . . B.P. Eaton
Chicago District	Oakbrook . . . . . J.J. Lang
Cleveland District	Waterville . . . . . J.H. Dale
Dallas District	Denison . . . . . E.H. Pronske
Denver District	Denver . . . . . H.R. Sorensen
Los Angeles	Long Beach, Carson . . . . . J.H. Turbeville
Mid-Atlantic District	Englewood, Cliffs . . . . . J.L. Gresham
San Francisco District	Stockton . . . . . J.R. Anklam

AG-TURF MARKETING DIVISION

Division General Manager . . . . . T.P. Williams
Controller . . . . . G.P. Wilkins
Marketing Mgr.-Equipment . . . . . D. C. Josephs
Marketing Mgr.-OEM . . . . . J.P. Wilson
Merchandising Mgr. . . . . W.C. Roth
Sales Mgr.-Turf . . . . . C.L. Wood
Sales Mgr.-Ag . . . . . J.H. Geers
Sales Mgr.-Febco . . . . . J.G Whitelaw
Mgr. Prod. Design & Sys. Engineering (Fresno) . . . . . D.A. Bruce

MANAGERS – DHQ

Market Mgr-Equipment . . . . . L.A. Benton
Market Mgr-Backflow Prevention . . . . . J.T. Fennessey
Market Mgr-Controllers . . . . . V. Nolletti
Market Mgr-Sprinklers & Valves . . . . . R.H. Jones
Staff Mgr-Tech Manuals & Training . . . . . J.L. Brewer
Mgr. Parts Sales & Serv (Augusta) . . . . . H.H. Goodwin
Mgr. R & D Engr. (Augusta) . . . . . W.I. Lindenmuth

DISTRICT MANAGERS

Atlanta-Equipment . . . (S.E. Regional Office) . . . D J. Stinson
Denver-Equipment . . . (Denver Dist. Office) . . . M.S. Lindstrom

AREA MANAGERS

Denver-OEM . . . . . J.H. Belzer
Richmond, Va.-OEM . . . . . C.J. Mahaffey

MINING DIVISION

Division General Manager . . . . . N.W. Hendry
Production Engineer . . . . . A.T. Stroabel
Group Plant Mgr . . . . . R.K. Comann
Mine Project Manager . . . . . D.L. Monroe
Mine Project Manager . . . . . C.W. Sphar
Mine Project Manager . . . . . V.F. Swanson
New Projects Manager . . . . . K.E. Brandt
New Projects Manager . . . . . T.C. Meiklejohn
New Projects Manager . . . . . D.D. Laird
Controller . . . . . J.P. Simpson

Locaton	Plant Manager
Antonio/No Aqua	W.D. Evans.
Lompoc	C.A. Carlson
Penhorwood	J.A. Goodwin

INDUSTRIAL PRODUCTS DIVISION–MARKETING

Division General Manager . . . . . S.J. McDuff
Director, IPD Merchandising-Insulations . . . . . J.M.VanVoorhis
Director, IPD Marketing-Refractory . . . . . H.E. Konrad
Director, IPD Sales-Insulations . . . . . R.E. Naylor
Director, IPD Contracts . . . . . C.W. Wattson
Manager, Division Planning . . . . . J.A. Madsen
Manager, Private Brand Accounts . . . . . T.P. O'Hagan
Manager, Division Marketing Services . . . . . F.V. Mattews

MANAGERS DHQ

Merchandising Manager, Insulation Systems . . . . . T.J. Winter
Merchandising Manager, Metallic Insulation Systems . . . . . W.H. Bartlett
Market Manager, Reflective, Aerospace . . . . . W. Schafer
Market Manager, Equipment Fiber Glass . . . . . R.E. Clark
Market Manager, Commercial Insulations . . . . . P.T. Buche
Market Manager, Industrial Insulations . . . . . R.G. VanBendegon
Market Manager, Miscellaneous Insulations . . . . . J.D. Doolittle
Manager, Engineering . . . . . S.A. Tompkins
Manager, Engineering & Technical Services . . . . . L.R. White
Market Manager, Tubular Ducts . . . . . K.C. Thomas
Market Manager, Rectangular Ducts . . . . . S.T. Pascoli
Merchandising Manager, Air Handling Systems . . . . . G.A. Ensign
Manager, Distr. Services . . . . . H.M. Smith
Manager, Fabrication . . . . . B.J. Chernack
Merchandising Manager, Refractory Products . . . . . R.S. Clark
Market Manager, Refractory Fibers . . . . . S.J. Previte
Market Manager, Structural Boards . . . . . C.P. Weber
Marketing Manager, Automotive . . . . . W.R. Browne
Market Manager, Automotive . . . . . J.J. Clifford
Manager, Engineering & Technical Services . . . . . J.E. Neal
Staff Manager, Contract & Warehouse Operations . . . . . T.S. Bassett
Manager, Health & Safety . . . . . F.A. Vite

DISTRICT MANAGERS–Insulation Systems Department

Northeastern (Englewood Cliffs) . . . . . T.J. Carley(Acting)
North Central (Waterville) . . . . . W.H. Samberg
Midwest (Oakbrook, Ill) . . . . . E.W. Korty
Southeast (Peachtree Corners, GA.) . . . . . R.S. Parsley
Southwest (Houston) . . . . . K.M. Thomson
Western (Los Angeles, Carson) . . . . . D.E. Kiepler
Rocky Mountain (Denver) . . . . . J.J. Whalen

ASSISTANT DISTRICT MANAGERS – Insulation Systems Dept.

Southeast (Peachtree Corners, Ga.) . . . . . R.M. Sullivan
Midwest (Oakbrook, Ill) . . . . . C.E. Gowl

REGIONAL CONTRACT MANAGERS

Northeast (No. Pelham) . . . . . P.C. Mottern
Southeast (Tampa) . . . . . R.J. Madigan
Central (Detroit) . . . . . G.W. Smith
Western (St. Louis) . . . . . J.A. Grimmer
National Industrial Accounts (Pittsburgh) . . . . . R.L. Houy

SALES MANAGERS–Refractory Products Department

Eastern U.S. (Waterville) . . . . . J.A. Campbell, Jr.
Automotive (Detriot) . . . . . G.A. Horton

FIELD SALES MANAGERS–Refractory Products Dept.

West Coast (Los Angeles, Carson) . . . . . W.C. Matthews
Eastern Marine (Englewood Cliffs) . . . . . P.F. Coggins
Northeast (Englewood Cliffs) . . . . . C.L. Varney
North Central (Zelienople Plant) . . . . . G.E. Grimshaw
Midwest (Oakbrook) . . . . . R.G. Finkel

INDUSTRIAL & PIPE PRODUCTS MFG. DIVISION

Division General Manager . . . . . W.A. Sells
Director, IPD Manufacturing . . . . . S. Lane
Production Engineer . . . . . J.W. Reeder
Methods Section Supervisor . . . . . T. Schasny
Director, Pipe Manufacturing . . . . . G.C. Eggleston
Production Engineer . . . . . R.M. Hutchinson
Director, Pipe Manufacturing . . . . . W.E. Volwiler
Methods Section Supervisor . . . . . N. Sfiscko
Methods Section Supervisor . . . . . C.B. Allen

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DIVISION PERSONNEL

Production Engineer . . . . . S.B. Gillespie
Production Engineer . . . . . J.V. O'Connor
Methods Section Supervisor . . . . . R.W. Campbell
Senior Project Coordinator . . . . . J.E. Crawford
Methods Section Supervisor . . . . . E.J. Mitchell
Methods Section Supervisor . . . . . C.J. Mulholland
Manager, Division Customer Service . . . . . D.L. Dasbach
Physical Distribution Manager . . . . . W.B. West
Manager of Schedules . . . . . F.T. Petersen
Manager-In-Training . . . . . K.Q. Beyard

PLANTS

Location	Plant Manager	Finance Manager
Augusta	W.P. Stevens	L. Zelgewicz
Billerica	A.W. Swanson	R.M. Asselin
Butner	H.G. Kopp	D.W. Hamric
Denison	L.I. Richards	W.E. Roush
Franklin	D.W. Andrews	I. Walz
Fresno	A.W. Spedding	D. Cornelison
Green Cove Springs	G.E. DeLong	G. Jines
Jackson	D.A. Baker	T. Lohmann
Laurinburg	D.E. Guy	N.W. Jeremiah
Long Beach	W.A. Ford	J.H. Pizzi
Manville IPD	A.W. Jung	R. Hills
Manville PIPE	R.F. Henry	J.G. Smith
McNary	J.A. Lawrence	N.W. Bixby
Pueblo	E.J. Derichsweiler	L. Johnston
Stockton	J.W. Bird	B.L. Thacher
Tilton	M.C. Hutchins	F.E. Whitcher
Waukegan	J.W. Christopher	R.W. Salmon
Wilton	C.H.Royer	C.L. Graber
Zelienople	R.G. Frederick	R.M. Garis

Location	Customer Service Manager
Denison	J.Compton
Green Cove Springs	L.G. Foster
Long Beach	A. Verduzco
Manville	L.J. Kozik
Stockton	P.A. Stanco
Waukegan	J.J. Sima

INDUSTRIAL SPECIALTIES DIVISION

Division General Manager . . . . . E.G. Willcox
Manager, Division Planning . . . . . E.F. Cramer
Manager, Railroad Products . . . . . W.I. Graham
Marketing Manager, Electrical Insulation Dept. . . . . A.B. Moore
Director, Sealing Components Dept. . . . . P.D. Morrell
Marketing Manager; Mech. Pkgs., Sheet Textiles, & Duxseal . . . . . T.P. Jackson
Marketing Manager, Oil Seals, Molded Pkgs. Pipe Rings . . . . . A.A. Mastro
Marketing Manager, Expansion Joints & CEP's . . . . . C.W. Miles
Manager, Technical & Engineering Services . . . . . R.J. Boyle

District Managers—Sealing Components Department

Midwest . . . . . V.C. Barnett
North Central . . . . . V.C. Barnett
Northeast . . . . . S.V. Lukas
Southern . . . . . E.W. DeJon
Western . . . . . W.B. Parker

Sealing Components Department Plant

Location	Superintendent	Plant Controller SCD
Manville	C.G. Guerin J.A. Krochta P.G. Kain	J.P. Nugent

Customer Service Manager: C.H. Wolfgang

Area Sales Managers Electrical Insulation Department

Area Manager East (Englewood Cliffs) . . . . . R.T. Flanagan
Area Manager Midwest (Oak Brook, IL.) . . . . . R.D. Welch

Electrical Insulation Department Plant

Location	Plant Manager	Finance Manager
Tilton	M.C. Hutchins	F.E. Whitcher

Railroad Products Plant

Location	Plant Manager	Finance Manager
Laurinburg	D.E. Guy	N.W. Jeremiah

FILTRATION & INDUSTRIAL MINERALS DIVISION

Division General Manager . . . . . J.H. Swensen
Staff Assistant . . . . . S.D. Shultis
Director, F&IM Marketing . . . . . H.R. Keefe
Director, F&IM Sales . . . . . H. Kranich
Manager Division Planning . . . . . R.S. Lamar

Managers—DHQ

Merchandising Manager, Perlite & Talc Products . . . . . H.N. Havens
Merchandising Manager, Diatomite, Silicates & Fiber Glass . . . . . T.M. Jackson

District Sales Managers

Oak Brook . . . . . R.G. Fee
Englewood Cliffs . . . . . R.S. Preston
Waterville . . . . . D.B. Fracaroli
Peachtree . . . . . J.W.H. Miller
San Francisco . . . . . C.N. O'Neill
Toronto . . . . . G.W. Mackin

CREDIT MANAGERS

Director of Credit (Denver) . . . . . R.M. Davis
Credit Manager, Headquarters (Denver) . . . . . R.B. Mills
Credit Manger, International (Denver) . . . . . D.H. Begonis
Credit Manager, Canada (Toronto DHQ) . . . . . H.J. Kainz

REGIONAL CREDIT MANAGERS

Region Credit Manager, Special Assignment (Denver) . . D.A. Hazeltine
Denver District . . . . . J.P. Bromley
Houston . . . . . H.C. Joffrion
Los Angeles (Carson) (Acting) . . . . . M.W Floyd
Midwestern (Oak Brook) . . . . . C.F. Lemons
North Central (Waterville) . . . . . H.J. Adams
Northeastern (Englewood Cliffs) . . . . . F. DeLauro
San Francisco . . . . . R.F. Chirurgi
Southeastern (Peachtree Corners) . . . . . C.W. Wilson

OFFICE SERVICE MANAGERS

Denver . . . . . E.J. Mauntel
Houston District . . . . . R.J. Wigmore
Los Angeles-Carson . . . . . C. Klein
San Francisco . . . . . (acting) . . . . . R.E. Haynes
Seattle . . . . . J. Haynes

Regional Sales Office	Regional Administrative Managers
North Central Region . . (Waterville)	W.W. Steed
North Eastern Region . . (Engelwood Cliffs)	J.P. Westman
Mid-Western Region . . . (Oak Brook, Ill.)	W.M. Obermeyer
Southeastern Region . . . (Peachtree Corners, GA.)	R.J. Kelly

DATA PROCESSING

Director, Network Engineering . . . . . L.H. Gresh
Unit Manager, Network Planning . . . . . T.R. Phillips
Unit Manager, Data Administration . . . . . H.L. Rubinstein
Unit Manager, Technical Support . . . . . W. Mackiewicz
Director, Business Systems Development . . . . . R.M. Southard
Unit Manager, Information System Development . . . . . H.S. Morgan
Unit Manager, Information System Development . . . . . T.P. McNamara
Manager, Data Processing Operations . . . . . R.L. White
Manager for Field Operations . . . . . J.M. Yandrofski
Manager, Corporate DPC . . . . . F.A. Novatski
Manager, Eastern Regional DPC . . . . . W.J. Cuddy
Manager, Western Regional DPC . . . . . G.J. Burkholtz
Manager, Midwestern Regional DPC . . . . . J.B. Smith
Manager, Canadian DPC . . . . . M.S. Calvert

HEADQUARTERS ACCOUNTING (HAC)

Director of Accounting . . . . . G.R. Johannes
Manager, Classifications . . . . . V.J. Marzoli
Manager, Reports, Reviews & Special Projects . . . . . K.E. Hauser

ACCOUNTING METHODS

Director of Accounting Methods . . . . . J.W. Leasher
Manager, General Accounting Methods . . . . . A.J. Roth
Manager, Costing Methods . . . . . N. Fedoruk
Manager, Overseas Accounting Methods . . . . . M. Osnato

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